

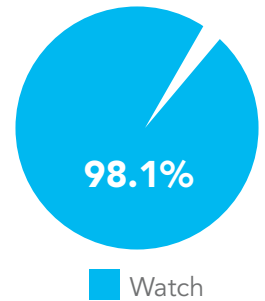


inLighten has compiled client-based research collected during a series of bank branch intercept studies performed 4 months after installation to determine the effectiveness of inLighten’s digital signage merchandising and communication solutions. The research measured Viewership Development success when utilizing inLighten iTV™ news programming integrated with client ads, Viewer Ad Recall, Service Quality Performance and Sales Activity.

VIEWERSHIP DEVELOPMENT

The research showed that viewership penetration, when client messages were combined with inLighten’s iTV news programming, grew to 98.1% after four months. Over 60% of viewers indicated that they spend nearly all their time watching the program – and nearly 88% said they spend more than half their time in the office watching.

inLighten Methodology: inLighten delivers superior viewer participation by employing a proprietary formula for news and information programming that includes demographic and behavioral modeling, world-class news sources, industry-sensitive filtering and rigorous editorial oversight.



AD RECALL

The research showed that the high level of viewership occurred not only with news content but translated to a 90.1% Ad Recall rate among viewers. Over 50% said they recalled three or more unique products (announcements) and 81% indicated they recalled two or more.

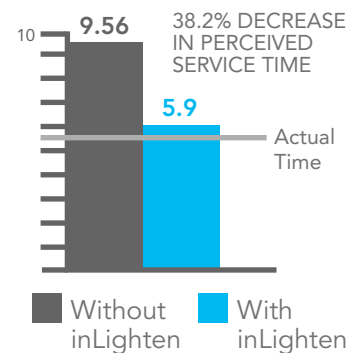
inLighten Methodology: inLighten applies a proprietary blending algorithm to combine client content with inLighten’s specialized iTV news programming in a way that maximizes viewer exposure on each visit and powerfully ingrains client messages across multiple visits.



SERVICE QUALITY

The research showed that viewers, on average, believed that service speed was 38.2% faster than before the inLighten digital signage solution was implemented.

inLighten Methodology: When high-value news and information is perfectly integrated with client messages in a seamless programming mix, it becomes an expected part of the viewer’s experience on every visit – replacing judgments about service speed or efficiency and creating a perception of improved service quality.



SALES ACTIVITY

The research showed that five times the number of branch customers made product and service inquiries (30% vs 5.9%) than before inLighten digital signage was installed.

inLighten Methodology: When a proven methodology for viewership development built around specialized, high-quality news and information programming is combined with a highly-effective model for maximizing message exposure, viewers become both better informed about current offers and more comfortable with their visit, resulting in a dramatically increased willingness to extend their visit and ask about products and services that can help solve their problems, manage their lives and work toward achieving their dreams.

